

Wanida Omkaew



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Career Objective

To be able to practice my profession competently in every aspect as possible.

Profile

- Skilled communicator and adaptable to different situations.
- Well-organized and good in planning.
- Well communicate and persuade customers
- Accept challenges and can work under pressure.
- Self-motivated, goal-directed and at the same time results-oriented.
- Passionate about achieving challenging projects.
- Creative with innovative thinking.
- Out-going, friendly and have a good service minded.
- Team player – works to ensure team goals are met or exceeded.

Educational Background:

June 2002 – June 2004 : Suan Sunandha Rajabhat University

Major : Marketing

Degree : B.B.A.

GPA : 2.92

June 1997 – March 2002 : Bangkok Business College (BBC)

Major : Marketing

Degree : Vocational Certificate of Marketing

Work Experiences:

August 2016 – up to present (3 years so far)

**Telesales (Position) at
TOT Public Company Limited.**

Company's Profile:

TOT has laid a foundation for telecommunications system in Thailand for over 60 years. With its long-lasting experiences, TOT is ready to provide a complete range of telecommunications services to meet the requirements of all target groups to their utmost satisfactions. TOT provides Telecommunications and other related services either directly or through joint ventures with other entities. Activities also include investment in other companies

Responsibilities:

- Offering promotional packages home phone number

Achievement:

A salesperson who can make sale in the top 10 position of the company and be able to achieve sale target set by the company.

2006 – 2015 (10 years)

Telesales (Position) at

True Corporation Public Company Limited.

Company's Profile:

True Group is Thailand's fully-integrated telecommunications provider offering mobile. Broadband internet, television, content as well as digital and other telecommunication services.

Responsibilities:

- *Responsible for soliciting sales and donations over the telephone.*
- *Contacting potential customers, focusing on customer needs to close sales and collecting customer information, purchase and follow up with them.*
- *Initiating sales with potential customer over the phone*
- *Listening and asking questions to the customer's needs to generate report sales*
- *Meeting sales quotas*

Special Skills

- **Computer Literate**
 - MS Office: Microsoft Word, Excel and PowerPoint.
 - Internet

- **Language Skill: A good spoken and well written command in**
 - Thai (native language)
 - English

Personal Data

Date of Birth : August, 31 1982
Age : 37
Sex : Female
Nationality : Thai
Interests : Aerobic, Singing and Baking

Expected Salary: 23,000 Baht/month