# **Kanokchon Saengsawang Resume**



# Highlight Achievement Summary

Company	Job Title	Highlight Achievement
Jutha Wan Metal Ltd	Corporate Communications Leader	Search engine optimize for Jutha Wan  Metal products from 12 <sup>th</sup> ranking to 1 <sup>st</sup> ranking by 4 months Increase search attendance 340 % by 1 year [ 1,071 persons/month ->> 4,422 persons/month]
Kasikorn Leasing Co.,Ltd	Senior Marketing and Sales Support	INDIVIDUAL AWARDS OUT STANDING PERFORMER AWARD 2014      TEAM AWARDS BEST TEAM ACHIEVEMENT 2014: KLEASING ON MOBILE APPLICATION
BBTV (Ch7Channel) and BBTV New Media Co., Ltd	Marketing and Sales Executive	Increase banner [SONY]advertising [ads.] from monthly contract to yearly
Shinee dot com Co., Ltd	Senior Marketing Officer	Increase Color Wallpaper,Theme, MMS, Animate download 20% and then increase benefit 20% in this product category.
Smile Interactive Co., Ltd	PR Marketing	Enhance Image Company & MD to well-known in Advertising



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#### **RESUME SUMMARY**

Latest Position Channel Manager

Years of Work 22 years

Latest Job Function Channel Manager

Latest Industry Sector Leasing & Hire Purchase

Highest Communication Arts Bachelor Degree Education [Rangkok University]

Attained [Bangkok University]

(Major : Advertising / Minor : Public Relation)



#### **PERSONAL PARTICULARS**

Gender Female Age 45

Date of birth 12-Feb-1979 Religion Buddhism

Nationality Thai Living Location Suksawat 30

Marital Status Single

Ngernhaijai Company Limited

Jan 2024 - Present

#### **Channel Manager**

- Project Lead on Web Development (<u>www.ngernhaijai.com</u>)
  - o Planning & Verify content on web
  - UAT
  - Writing Article support to SEO
  - Writing Article support to LINE OA
- Webmaster, responsible for content uploading on <a href="www.ngernhaijai.com">www.ngernhaijai.com</a> for example: Banner, Article page, Announcement page
- Coordinate with vendor on Web Development (www.ngernhaijai.com)
- Coordinate with vendor about SEO support on www.ngernhaijai.com
- Review Event Tracking on www.ngernhaijai.com
- Internal Media Management : Create Content to Receipt, Tax invoice, Bill Payment

**TMB Thanachart Broker Company Limited** 

Dec 2019 - Dec 2023

#### Senior Associate - Digital Business

Demand generation contents champion on all digital marketing touch point.

- Develop demand generation contents based on consumer insight for all digital marketing touch point for demand creation and drive our target consumers to our leads via lead capture digital platform.
- To be brand guardians of Tobjod.com and make sure our brand direction is consistent and outstanding from be crowd.

Digital campaign for drive more business results

- To develop digital campaign for better business results via (PRE AT -POST consumer journey)
  - PRE > Lead acquisition
  - o AT > Product campaign include promotion
  - o POST > Consumer reviews / Cross sell / Up sell
- Owner of digital campaign from strategy development > campaign set up > campaign optimization > campaign report and keep all campaigns as knowledge based for better campaign creations.

Jutha Wan Metal Ltd. Feb 2016 – Sep 2019

#### **Corporate Communications Leader**

- Web master, responsible for content uploading on www.juthawan.co.th (Re-design) , for example :

Homepage, About Us, News & Knowledge, Products (Stainless, Tool Steel, Machinery Steel).

- Coordinate with IT Juthawan and vendor for Website Juthawan.
- Coordinate with vendor about Word press System and create draft layout for vendor
- Coordinate with others department in order to complete web contents.
- Present Ranking of Website Juthawan to direct report.
- Present Website Juthawan for Board of Directors (Monthly Report).
- Contact and coordinate with department/company and external parties.
- Take minutes of meetings.
- Follow up and ensure execution of task and assignment given.
- Schedule Executive Management's meetings and appointment.
- Coordinate with all parties in organizing the company activities including planning and administration arrangement.
- Communicate verbally and writing to answer inquiries and provide information.

**Highlight Achievement:** Search engine optimize for JuthaWan Metal products from 12<sup>th</sup> ranking to 1<sup>st</sup> ranking by 4 months Increase search attendance 340 % by 1 year [ 1,071 persons/month ->> 4,422 persons/month]

Kasikorn Leasing Co., Ltd.

Nov 2008 - Oct 2015

#### **Senior Marketing and Sales Support**

- Project Lead Mobile Application (KLeasing on Mobile).
- Webmaster, responsible for content uploading on www.kasikornleasing.com,for example: Company news,car auction,company product banner.
- Web Marketing, responsible for interesting content uploading on www.kautosmilesclub.com,for
   Example: Car fortune, Tips for car care.
- Web Banner designer on www.kasikornleasing.com
- Online Magazine designer for 2 subjects on <u>www.kautosmilesclub.com</u> KLTrip (Trip Guide for interesting place) and KL In Trend (Technology gadget).
- Customer Relationship Management: develop K-Auto Smiles Club Card which can use to pay the installment and also special offering from car-related shops and services.
- Working with car-related shops and services for special offering and promotion via www.kautosmilesclub.com and direct mail.
- Internal Media Management : Utilize Receipt, Tax invoice, Bill Payment by adding the campaign announcement of Kasikorn Bank and Kasikorn Leasing.
- Company activities photographer: Press Conference, Sport Activities with dealers, New year Party, etc.
- Co-Activities with automobile company in order to promote the company products : such as Isuzu, Mitsubishi,etc.
- Company Representative to join CSR activities, for example, forest planting.
- Coordinate with IT Kasikorn Leasing, IT Kasikorn Bank and vendor for KL Membership project.
- Responsible for projects which related to Online Marketing and Digital Media.
- To be a master of ceremonies [MC] in Company's events

Highlight Achievement: INDIVIDUAL AWARDS OUT STANDING PERFORMER AWARD 2014
TEAM AWARDS --- BEST TEAM ACHIEVEMENT 2014: KLEASING ON MOBILE APPLICATION

#### BBTV (Ch7Channel) and BBTV New Media Co., Ltd

#### **Marketing and Sales Executive**

- Present banner advertisings (ads) on www.ch7.com for agency and direct company.
- Monitor pageview and UIP on www.ch7.com.
- Create activities to increase pageview and UIP on www.ch7.com.
- Report the statistic banner ads summary to customers.

Highlight Achievement: Increase banner [SONY] advertising [ads.] from monthly contract to yearly

Shinee dot com Co., Ltd

Sep 2004 - Apr 2006

#### **Senior Marketing Officer**

- Responsible for all graphic line such as Color Wallpaper, Theme, MMS, Animate and VDO Clip.
- Corporate and Communicate with partners for sponsor gifts in crucial Creamery such as Valentine day, Loeykrathong day etc.
- Setup media plan and marketing plan and summarize our all services.
- Check proof for print advertising [ads.].
- Create and organize booth all events.

**Highlight Achievement**: Increase Color Wallpaper, Theme, MMS, Animate download 20% and then increase benefit 20% in this product category.

Smile Interactive Co., Ltd

Jul 2001 - Feb 2004

#### PR Marketing

- Co-ordinate between office and clients in Thailand and Foreign country.
- Create and organize activities on Smile Web and print advertising[ads.]
- Prepare and send Public Relation [PR] News to reporter and others
- Analyze on marketing plan, advertising plan and prepare marketing plan and media plan.
- Introduce SMS systems to magazines and consumer product.
- Create copywrite and check proof for print advertising [ads.]
- Create and organize booth activities to launch new products.
- To be a master of ceremonies [MC] in Company's events.

Highlight Achievement: Enhance Image Company & MD to well-known in Advertising

#### SKILLS

Microsoft Office packages [Microsoft word, Excel, Powerpoint: Good Copy Writer Excellent PhotoshopCS4 : Fair Search Engine Optimize [SEO] : Good Photograph : Good

Master of Ceremonies : Excellent English : Fair

#### **TRAINING**

22Jul- 2 Sep,2017: Digital Marketing Specialist Certificate Program by STEPS Training (36 Hours)

Jun24-26,2015: The Professional Announcer by MCOTACADEMY

Mar26,2015: 360 Degree Marketing Communication

Feb20,2014: Time Management

Sep9,2013: The Communication for Creative Conflict Management

May18-19,2013 CC KNOWLEDGE BASE CO., Ltd.: Professional Presentation Skills

2011: Basic Photography 2010: Photoshop CS4

#### References

Mr.Ittiopl Yuktanand, Deputy Manager Directing Kasikorn Leasing Co., Ltd. 084-251-5466 / 099-924-5662

2. Mrs. Vorakanya Na Ranong Jayanandana, AVP Kasikorn Leasing Co., Ltd. 087-705-7733

#### Certification







### My Jobs for Kasikorn Leasing

- Project Manager: KLeasing on Mobile ApplicationWebmaster, responsible for content uploading on <a href="www.kasikornleasing.com">www.kasikornleasing.com</a> for example: Company news, Car auction, Company product banner.
- Customer Relationship Management : develop K-Auto Smiles Club Card which can use to pay the installment and also special offering from car-related shops and services.
- Head Project : KL Membership System.

### **Special Activities / Skill**

- Speaker or MC for events and activities
- Write a poem for special ceremony

# **KLeasing on Mobile**





### **Online Activity 2014**



# **K Auto Smiles Club Member**





# **KL Membership**



